

### **KATONAH MUSEUM OF ART**

Financial Statements and Other Financial Information (Together with Independent Auditors' Report)

For the Years Ended June 30, 2020 and 2019

### MARKS PANETH

ACCOUNTANTS & ADVISORS

#### KATONAH MUSEUM OF ART

### FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION (Together with Independent Auditors' Report)

#### FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

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Marks Paneth LLP 4 Manhattanville Road, Suite 402 Purchase, NY 10577-2119 P 914.524.9000 F 914.524.9185 markspaneth.com



#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors Katonah Museum of Art

#### Report on the Financial Statements

We have audited the accompanying financial statements of Katonah Museum of Art (the "Museum" or "Organization"), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities and change in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Katonah Museum of Art as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



#### Other Matters

Our audits were made for the purpose of forming an opinion on the financial statements as a whole. The other financial information on pages 19-22 is presented for the purposes of additional analysis of the financial statements and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Purchase, NY January 20, 2021

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#### KATONAH MUSEUM OF ART STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2020 AND 2019

		2020	2019		
ASSETS	3				
Current Assets					
Cash and cash equivalents Investments Pledges receivable Inventory Prepaid expenses Funds held on behalf of others Other current assets	\$	593,107 4,691,586 - 1,575 23,016 14,383 4,000	\$	606,641 5,038,392 73,600 1,575 31,519 - 4,000	
Total Current Assets		5,327,667		5,755,727	
Property and Equipment, net		755,967		745,393	
	\$	6,083,634	\$	6,501,120	
LIABILITIES AND N	ET ASSE	TS			
Current Liabilities					
Accounts payable and accrued expenses Loan payable Due to Katonah Museum Artist Association Deferred revenue Total Current Liabilities	\$ 	79,256 157,380 14,383 73,010 324,029	\$	76,154 - - 50,877 127,031	
Net Assets					
Without donor restrictions With donor restrictions Total Net Assets		471,517 5,288,088 5,759,605		614,018 5,760,071 6,374,089	
	<u>\$</u>	6,083,634	<u>\$</u>	6,501,120	

#### KATONAH MUSEUM OF ART STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS YEAR ENDED JUNE 30, 2020

	Without Donor	With Donor	
	Restrictions	Restrictions	Total
SUPPORT AND REVENUE			
Direct Support			
Government grants and contributions	\$ 804,277	\$ 92,300	\$ 896,577
Admissions, rentals and exhibition fees	74,740	-	74,740
Retail sales	30,419	-	30,419
Program income Special events revenue	64,083 76,490	-	64,083 76,490
Net direct benefit to donors	(433)	-	(433)
Net assets released from restrictions	584,338	(584,338)	(400)
Total Direct Support	1,633,914	(492,038)	1,141,876
Total Billott Support		(102,000)	1,111,010
Other Income Investment income		20.055	20.055
Other income	183	20,055	20,055 183
Total Other Income	183	20,055	20,238
Total Support and Revenue	1,634,097	(471,983)	1,162,114
Total Support and Nevende	1,004,097	(47 1,300)	1,102,114
FUNCTIONAL EXPENSES			
Program Services			
Exhibitions	731,839	-	731,839
Education	642,730		642,730
Total Program Services	1,374,569	<del>-</del>	1,374,569
Support Services			
Management and general	175,621	-	175,621
Fund development	226,408		226,408
Total Support Services	402,029	<del>_</del>	402,029
Total Functional Expenses	1,776,598	<del>-</del>	1,776,598
CHANGE IN NET ASSETS	(142,501)	(471,983)	(614,484)
Net assets - beginning of year	614,018	5,760,071	6,374,089
Net assets - end of year	\$ 471,517	\$ 5,288,088	\$ 5,759,605

#### KATONAH MUSEUM OF ART STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS YEAR ENDED JUNE 30, 2019

	W	ithout Donor		With Donor		
		Restrictions		Restrictions		Total
SUPPORT AND REVENUE						
Direct Support						
Government grants and contributions	\$	701,925	\$	382,426	\$	1,084,351
In-kind contributions		2,000		-		2,000
Admissions, rentals and exhibition fees		48,731		-		48,731
Retail sales		768		-		768
Program income		38,336		-		38,336
Special events revenue  Net direct benefit to donors		314,526		-		314,526
Net assets released from restrictions		(105,458) 862,585		(862,585)		(105,458)
			-			4 202 254
Total Direct Support	-	1,863,413		(480,159)		1,383,254
Other Income						
Investment income		-		188,753		188,753
Other income		3,282				3,282
Total Other Income		3,282		188,753		192,035
Total Support and Revenue		1,866,695		(291,406)		1,575,289
FUNCTIONAL EXPENSES						
Program Services						
Exhibitions		655,312		-		655,312
Education		571,074		<u>-</u>		571,074
Total Program Services		1,226,386		<u>-</u>		1,226,386
Support Services						
Management and general		222,903		_		222,903
Fund development		316,859		-		316,859
Total Support Services		539,762				539,762
Total Functional Expenses		1,766,148			-	1,766,148
Total i ulictional Expenses		1,700,140		<u>-</u>		1,700,140
CHANGE IN NET ASSETS		100,547		(291,406)		(190,859)
Net assets - beginning of year		513,471		6,051,477		6,564,948
Net assets - end of year	\$	614,018	\$	5,760,071	\$	6,374,089

#### KATONAH MUSEUM OF ART STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

	PROGRAM SERVICES			SUPPORT SERVICES							
					Mai	nagement		Fund			TOTAL
	Exhibitions	<u>E</u>	ducation	 Total	an	d General	De	velopment	 Total	<u>E</u>	XPENSES
Salaries	\$ 311,413	\$	307,413	\$ 618,826	\$	48,072	\$	86,854	\$ 134,926	\$	753,752
Employee benefits and taxes	45,685		59,131	104,816		19,925		16,512	36,437		141,253
Payroll and Related Expenditures	357,098	-	366,544	 723,642		67,997		103,366	171,363		895,005
Professional fees	50,037		86,866	136,903		53,250		46,504	99,754		236,657
Utilities	12,997		12,997	25,994		8,354		2,785	11,139		37,133
Public relations, marketing and advertising	5,808		15,082	20,890		2,469		7,406	9,875		30,765
Office expenses	46,054		47,807	93,861		20,110		23,508	43,618		137,479
Education & program expenses	444		14,696	15,140		-		16,384	16,384		31,524
Scholarships	2,250		-	2,250		-		1,187	1,187		3,437
Exhibition Expense	149,789		-	149,789		-		-	-		149,789
Merchant and bank Fees	135		5,187	5,322		-		383	383		5,705
Insurance	6,540		6,540	13,080		1,453		-	1,453		14,533
Interest Expense	-		-	-		500		-	500		500
Maintenance & repairs	23,956		21,295	45,251		7,986		200	8,186		53,437
Postage, shipping and printing	6,827		3,441	10,268		4,039		9,593	13,632		23,900
Telephone, fax & internet	1,249		1,249	2,498		803		268	1,071		3,569
Bad debt						1,032		_	1,032		1,032
Total expenses before depreciation	663,184		581,704	1,244,888		167,993		211,584	379,577		1,624,465
Depreciation expense	68,655		61,026	 129,681		7,628		15,257	 22,885		152,566
Sub-total	731,839		642,730	1,374,569		175,621		226,841	402,462		1,777,031
Less: Special event direct expenses	<u> </u>			 				(433)	 (433)		(433)
Total Functional Expenses	\$ 731,839	\$	642,730	\$ 1,374,569	\$	175,621	\$	226,408	\$ 402,029	\$	1,776,598

#### KATONAH MUSEUM OF ART STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2019

	PROGRAM SERVICES			SUPPORT SERVICES									
						Ma	anagement		Fund				TOTAL
	_E	khibitions	E	ducation	 Total	aı	nd General	De	evelopment		Total	E	XPENSES
Salaries Employee benefits and taxes	\$	271,098 20,117	\$	193,642 34,836	\$ 464,740 54,953	\$	94,381 32,955	\$	198,994 39,643	\$	293,375 72,598	\$	758,115 127,551
Payroll and Related Expenditures		291,215		228,478	519,693		127,336		238,637		365,973		885,666
Professional fees Utilities Public relations, marketing and advertising		77,501 16,060 2,798		146,462 7,787 13,373	223,963 23,847 16,171		11,363 5,329 2,400		21,755 1,438 1,291		33,118 6,767 3,691		257,081 30,614 19,862
Office expenses Education and program expenses		37,692 8,269		38,101 32,043	75,793 40,312		601 2,067		43,557 91,116		44,158 93,183		119,951 133,495
Scholarships Exhibition expenses		2,250 97,069		-	2,250 97,069		-		1,275		1,275		3,525 97,069
Merchant and bank fees Insurance		4,806 8,379		389 7,448	5,195 15,827		836 931		3,185 1,862		4,021 2,793		9,216 18,620
Maintenance and repairs Postage, shipping and printing Telephone, fax and internet		28,647 11,736 5,174		23,470 11,581 5,306	52,117 23,317 10,480		9,022 4,648 1,290		801 1,929 1,312		9,823 6,577 2,602		61,940 29,894 13,082
Bad debt		<u>-</u>		<u> </u>	 <u>-</u>		50,000		<u>-</u>		50,000		50,000
Total expenses before depreciation		591,596		514,438	1,106,034		215,823		408,158		623,981		1,730,015
Depreciation expense		63,716		56,636	 120,352	_	7,080		14,159		21,239		141,591
Sub-total		655,312		571,074	1,226,386		222,903		422,317		645,220		1,871,606
Less: Special event direct expenses					 <u>-</u>		<u> </u>		(105,458)		(105,458)		(105,458)
Total Functional Expenses	\$	655,312	\$	571,074	\$ 1,226,386	\$	222,903	\$	316,859	\$	539,762	\$	1,766,148

#### KATONAH MUSEUM OF ART STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2020 AND 2019

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets	\$ (614,484)	\$ (190,859)
Change in het assets	φ (014,404)	φ (190,039)
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	152,566	141,591
Realized and unrealized loss (gain) on investments	119,495	(72,759)
Funds held on behalf of others	(14,383)	
Pledges receivable	73,600	37,400
Inventory	0.500	237
Prepaid expenses	8,503 3,102	(6,924) (34,445)
Accounts payable and accrued expenses	,	(34,443)
Due to Katonah Museum Artist Association	14,383	-
Deferred revenue	22,133	30,444
Subtotal	379,399	95,544
Net Cash Used In Operating Activities	(235,085)	(95,315)
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	2,527,968	771,461
Purchases of investments	(2,300,657)	(590,389)
Purchases of property and equipment	(163,140)	(114,974)
Net Cash Provided by Investing Activities	64,171	66,098
CARL EL CIA/O EDOM FINANCINO ACTIVITIES		
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from loan payable	157,380	
Proceeds from loan payable	137,300	<u>-</u>
Net Cash Provided by Financing Activities	157,380	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(13,534)	(29,217)
Cash and cash equivalents - beginning of year	606,641	635,858
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 593,107	\$ 606,641

#### **NOTE 1 - OPERATIONS**

The Katonah Museum of Art (the "Museum" or "Organization"), founded in 1956, originates three to four exhibitions annually covering a broad range of art and humanities topics. Offering lectures, films, workshops, concerts and other events for a general audience, the Katonah Museum of Art also presents innovative programs for over 100-member schools. The Museum's outreach programs for the local Hispanic immigrant population are at the forefront of community-based education programs in the United States. The Katonah Museum of Art, *kunsthalle* or a non-collecting museum, is accredited by the American Association of Museums. The Museum's programs are supported primarily by grants and contributions, fundraising activities, membership dues and program fees. Approximately 77% of the Organization's operating income is derived from grants and contributions; 7% is from fundraising events; 12% is from program-related fees, admissions and rentals and the other 4% is from investment returns, retail sales and other miscellaneous income.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Accounting Basis**

Katonah Museum of Art's financial statements are presented on the accrual basis of accounting and in accordance with Financial Accounting Standards Board ("FASB") guidance on reporting information regarding its financial position and activities for not-for-profit organizations. Under that guidance, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: with and without donor restrictions.

#### **Revenue Recognition**

Contributions: Contributions, including unconditional promises to give (pledges), are recognized as revenues in the period received or pledged. Contributions with donor-imposed stipulations that are met in the same reporting period are reported as increases in net assets without donor restrictions, otherwise they are reported as increases in net assets with donor restrictions. Conditional contributions are recognized as revenues when the conditions on which they depend have been substantially met. Contributions subject to donor-imposed stipulations that the corpus be maintained permanently are recognized as increases in net assets with donor restrictions.

Government Grants: Certain grants and contracts are on a fee-for-service basis where revenue is recognized when earned. Other grants used to pay operating expenses based on budgeted cost levels are recognized ratably over the lives of the grants. Expenditure-driven grant revenue (i.e., the Organization must first incur the expenditure as a basis for reimbursement) is recognized when the related expenditure is incurred.

Under ASU 2018-08, grants and contributions awarded by government agencies and other donors are generally considered as conditional grants, non-exchange transactions restricted for specific purposes and are recognized as revenue when qualifying expenses are incurred. As of June 30, 2020 and 2019, the Organization received conditional grants from foundations in the amount of \$20,000 and \$-0-, respectively. As of June 30, 2020 and 2019, \$20,000 and \$-0- of such grants are available for future revenue recognition provided that certain performance related conditions are met, respectively. If such services are not provided, the Organization may be required to return the funds already remitted .

Program and Other Fees: Program and other fees are recognized in the period services are performed in accordance with the terms of the contract or agreement.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Management determines whether an allowance for uncollectible receivables should be provided for grants, contributions and accounts receivable. Such estimate is generally based on management's assessment of the aged basis of the funding source receivables, creditworthiness of its donors, current economic conditions, subsequent cash collections and historical information. The Museum determined that no allowance was necessary for grants, contributions and accounts receivable. All receivables, grants and contributions are expected to be collected within one year.

#### **Net Assets**

The Organization's net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

- Without donor restrictions Net assets that can be spent at the discretion of the Organization that have no donor-imposed stipulations associated with them.
- With donor restrictions Net assets subject to donor-imposed stipulations consisting of contributions that are restricted by the donor for a specific time period or purpose.

#### **Non-cash Contributions**

A significant number of volunteers have donated their time in the furtherance of the Organization's programs and activities. However, the value of these services is not recognized in the financial statements unless the donated service received creates or enhances non-financial assets or requires specialized skills that would typically need to be purchased if not provided by contribution. In addition, the Organization receives in-kind contributions and recognizes the fair value thereof to the extent it would have purchased the merchandise.

#### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Organization considers all dollar-denominated, highly liquid investments with maturities of three months or less when acquired to be cash equivalents.

#### **Property and Equipment**

Expenditures for property and equipment are capitalized at cost, if purchased, or at estimated fair values on dates donated. Purchases of \$1,000 or more are capitalized as incurred. Repairs and maintenance to existing facilities are expensed as incurred. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used are reported as restricted support. Property and equipment are depreciated using the straight-line method based on the following estimated useful lives of the assets:

Buildings31.5 yearsImprovements7 to 39 yearsFurniture and fixtures5 to 7 yearsEquipment3 to 7 years

#### **Investments**

The Katonah Museum of Art measures certain financial assets and liabilities at fair value on a recurring basis. Fair value is a market-based measure considered from the perspective of a market participant rather than an entity-specific measure. An entity is required to classify certain assets and liabilities measured at fair value based on the following fair value hierarchy that prioritizes the inputs used to measure fair value:

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices for identical assets or liabilities in markets that are not active, quoted prices for similar assets or liabilities in active markets or other inputs that are observable or can be corroborated by observable market data.

Level 3: Unobservable inputs that are supported by little or no market activity and may be derived from internally developed methodologies based on management's best estimates.

The Katonah Museum of Art values its investments using Level 1 and Level 3 inputs. The Organization reports investment income and gains and losses as increases or decreases in unrestricted net assets in the statements of activities and change in net assets unless a donor or law temporarily or permanently restricts their use. Investments are managed in accordance with board-approved investment and spending policies.

#### Inventory

Inventories consist of gift shop items. The Organization values inventories at the lower of cost or market as determined primarily by the retail method of accounting, using the first-in, first-out ("FIFO") method.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Organization regularly assesses these estimates and, while actual results may differ from these estimates, management believes that material changes will not occur in the near term.

#### **Functional Expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the financial statements. Accordingly, certain costs have been allocated among the program and supporting services in reasonable ratios determined by management.

The expenses that are allocated include salaries, payroll taxes and employee benefits, which are based on the estimates of time and effort spent on direct administration or supervision of program and supporting services. Business and related costs including utilities, repairs and maintenance, insurance, depreciation and equipment contracts are allocated based on designated space. Credit card fees, printing and postage, scholarship and awards and exhibition and education are allocated based on usage where possible.

#### Due to Katonah Museum Artist Association "KMAA"

Due to KMAA represents the net amount of income and expenses incurred on behalf of the entity.

#### **Advertising Costs**

Advertising costs are expensed as incurred.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Uncertainty in Income Taxes**

The Organization evaluates all significant tax provisions as required by accounting principles generally accepted in the United States of America. As of June 30, 2020, the Organization does not believe that it has taken any positions that would require recording of any additional tax liability nor does it believe that there are any unrealized tax benefits that would either increase or decrease within the next year.

#### **Income Taxes**

The Organization is exempt from federal income taxes under Internal Revenue Code section 501(c)(3). Contributions made to the Organization are qualified for the maximum tax deductions allowable under the United States Internal Revenue Code.

#### **Recently Enacted Accounting Standards**

FASB Accounting Standards Update ("ASU") 2018-08, Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made (Topic 958) was adopted for the year ended June 30, 2020. The core guidance is to assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions and determining whether a contribution or government grant is conditional.

Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers" (Topic 606) was adopted by the Museum for the year ended June 30, 2020. The core guidance in ASU 2014-09 is to recognize revenue to depict the transfer of services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those services. This guidance applies only to contracts with customers that are generally considered as exchange transactions. Exchange transactions involve reciprocal transfer between two entities that results in one of the entities acquiring assets or services or incurring other obligations. The adoption of the ASU did not affect net assets as previously reported.

#### **Reclassifications**

Certain items in the June 30, 2019 financial statements have been reclassified to conform with the June 30, 2020 presentation. These reclassifications had no impact on the change in net assets for the year ended June 30, 2019.

#### **NOTE 3 - AVAILABLE RESOURCES AND LIQUIDITY**

Management monitors levels of available financial assets to anticipate cash requirements for general expenditures as obligations come due. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing program activities as well as services undertaken to support those activities to be general expenditures. Donor restricted funds for various programs expected to be completed within the year are considered available for the general expenditures to conduct those programs.

The Board of Directors and management approves yearly draws from the endowment funds to cover operating expenses. For the year ended June 30, 2020 and 2019, the Board of Directors and management approved and withdraw \$265,000 and 335,000, respectively to cover operating expenses.

#### NOTE 3 - AVAILABLE RESOURCES AND LIQUIDITY (Continued)

Financial assets as of June 30, 2020 and 2019 available for general expenditure within one year of the statement of financial position date, without donor or other restrictions limiting their use, were as follows:

	2020	 2019
Cash and cash equivalents	\$ 593,107 4,691,586	\$ 606,641 5,038,392
Pledges receivable	 4,091,500	 73,600
Total financial assets	5,284,693	5,718,633
Less: net assets with donor restrictions	 (4,836,636)	 (5,095,119)
	\$ 448,057	\$ 623,514

#### NOTE 4 - PLEDGES RECEIVABLE

The Museum raises funds for various projects and programs. Unconditional pledges receivable due within the year at June 30, 2020 and 2019 were \$-0- and \$73,600, respectively.

#### NOTE 5 - INVESTMENTS

The following table presents the Museum's fair value hierarchy for those investments measured at fair value as of June 30, 2020:

	 Fair Value	 Level 1	 Level 3
Financial assets:	_	 _	 
Equity funds	\$ 2,611,588	\$ 2,611,588	\$ -
Bond funds	1,824,276	1,824,276	-
Alternative assets	 255,721	 226,527	 29,194
Total Investments	\$ 4,691,585	\$ 4,662,391	\$ 29,194

The following table presents the Museum's fair value hierarchy for those investments measured at fair value as of June 30, 2019:

	_	Fair Value	 Level 1	 Level 3
Financial assets:	_	_	 _	_
Equity funds	\$	2,899,899	\$ 2,899,899	\$ -
Bond funds		1,836,283	1,836,283	-
Alternative assets		302,210	 254,306	 47,904
Total Investments	\$	5,038,392	\$ 4,990,488	\$ 47,904

#### NOTE 5 - INVESTMENTS (Continued)

The following table presents a reconciliation of all Level 3 assets measured at fair value for the years ended June 30:

		2020	 2019
Financial assets:		_	
Beginning balance, July 1	\$	47,904	\$ 364,267
Net realized and unrealized losses		(12,981)	(22,410)
Capital distributions		(5,000)	(292,818)
Interest and dividends		34	` 44 <sup>^</sup>
Management fees		(312)	(1,258)
Other income (loss)		(452 <u>)</u>	 79
Ending Balance, June 30	<u>\$</u>	29,194	\$ 47,904

The components of investment return as of June 30 are summarized as follows:

	 2020	2019
Interest and dividend income	\$ 169,897	\$ 140,124
Net realized and unrealized gains (losses) on investments	(119,495)	72,759
Net investment expenses	 (30,347)	 (24,130)
Total Investment Return	\$ 20,055	\$ 188,753

Investments are managed in accordance with the Organization's board-approved investment and spending policies. The primary investment objective is to preserve and enhance the endowment fund by earning a competitive return from a combination of investment income and capital appreciation over the long-term without exposing the assets to undue risk.

#### NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following at June 30:

		2020	 2019
Land	\$	162,567	\$ 162,567
Building and improvements		4,103,114	3,939,974
Furniture and equipment		103,712	 103,712
		4,369,393	4,206,253
Less: accumulated depreciation		(3,613,426)	 (3,460,860)
Total Property and Equipment, net	<u>\$</u>	755,967	\$ 745,393

Depreciation expense amounted to \$152,566 and \$141,591 for the years ended June 30, 2020 and 2019, respectively.

#### **NOTE 7 - LOAN PAYABLE**

On April 9, 2020, the Organization was granted a loan from an authorized SBA lender in the amount of \$157,380 pursuant to the Paycheck Protection Program (the "PPP") under the Coronavirus Aid, Relief, and Economic Stability Act ("CARES Act"), which was enacted on March 27, 2020. The loan was in the form of a note with a maturity date on April 9, 2022, and bears interest at a rate of .98% per annum and payable monthly commencing on November 9, 2020.

Management has opted to account for the proceeds as a loan under FASB ASC 470 until the loan is, in part or wholly, forgiven, and the Organization has been "legally released".

Proceeds from the loan may only be used for certain qualified expenses under the CARES act in order to be eligible for loan forgiveness. The Organization's use of the funds complies with the requirements of the program so the Organization expects the loan will be fully forgiven in fiscal year 2021.

#### NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrcictions consisted of the following at June 30:

	 2020	 2019
Building Fund	\$ 3,995	\$ 53,257
Betty Himmel Fund	30,038	48,000
Kai Brouard Fund	8,556	9,056
John Jay Scholarship Fund	8,451	8,451
Outreach Program	-	5,950
The Future is Now Fund	168,452	296,952
Time restricted	18,000	43,000
Donor-restricted perpetual endowment	 5,050,596	5,295,405
	\$ 5,288,088	\$ 5,760,071

Net assets of \$584,338 and \$862,585 were released from restrictions during the years ended June 30, 2020 and 2019, respectively, when expenses were incurred to satisfy the time and purpose restrictions specified by donors.

The Museum's board of trustees has interpreted New York's Prudent Management of Institutional Funds Act ("NYPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions, (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations, if any, to the permanent endowment made in accordance with the direction of the applicable gift instrument at the time the accumulation is added to the fund. In addition, in accordance with U.S. GAAP, any unappropriated earnings on endowment funds that would otherwise be considered without donor restrictions should be reflected as net assets with donor restrictions until appropriated by the Board of Trustees in a manner consistent with the standard of prudence prescribed by the NYPMIFA.

#### NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS (Continued)

The Board recognizes that NYPMIFA created a rebuttable presumption of imprudence if an organization appropriates more than 7% of a donor-restricted permanent endowment fund's fair value (averaged over a period of not less than the preceding five years) in any year. Any unappropriated earnings that would otherwise be considered net assets with donor restrictions will be reflected as net assets with donor restrictions until appropriated.

In accordance with the NYPMIFA, the Museum considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund,
- 2) The purposes of the Museum and the donor-restricted fund,
- 3) General economic conditions,
- 4) The possible effect of inflation and deflation,
- 5) The expected total return from income and the appreciation of investments,
- 6) Other resources of the Museum,
- 7) The investment policies of the Museum, and
- 8) Where appropriate and circumstances would otherwise warrant, alternatives to expenditures of the endowment fund giving due consideration to the effect that such alternatives may have on the Museum.

The Museum has adopted investment and spending policies, approved by the Board of Trustees, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. The primary emphasis of the investment policy is to grow the real value of the endowment through a diversified, volatility-managed portfolio capable of supporting spending needs. Accordingly, the investment process seeks to achieve a total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix which includes equities, fixed income, alternative investments and cash equivalents. Over a multi-year period, this mix is intended to result in an inflation-protected rate of return that has sufficient liquidity to make an annual distribution in accordance with the spending policy while growing the funds. While the Museum's goal is for the endowment spending policy to remain consistent, the Museum reassesses both its investment and spending policies annually.

Portfolio and manager performance are reviewed quarterly during endowment committee meetings. The board has established an annual spending goal for the Museum that is expected to be no more than 5% annually, calculated based on the average of the most recent thirteen-quarter market value of the portfolio.

#### NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS (Continued)

Changes in endowment net assets for the year ended June 30, 2020 as follows:

Perpetual Endowments	
95,405	
69,897 19,495) 80,347)	
20,055	
64,864)	
14,809) 6 <b>0,596</b>	
1	

At June 30, 2020, funds with original gift values of \$6,003,398, fair values of \$5,050,595, and deficiencies of \$952,803 were reported in net assets with donor restrictions. During the year ended June 30, 2020, the Board of Directors appropriated \$265,000 from underwater endowment funds.

Changes in endowment net assets for the year ended June 30, 2019 as follows:

	 Perpetual Endowments	
Endowment net assets, beginning of year	\$ 5,431,070	
Investment return: Investment income Realized and unrealized gains on investment Investment fees	 140,124 72,759 (24,130)	
Total investment return	188,753	
Appropriation of endowment assets for expenditure	 (324,418)	
	 (135,665)	
ENDOWMENT NET ASSETS, END OF YEAR	\$ 5,295,405	

At June 30, 2019, funds with original gift values of \$6,248,353, fair values of \$5,295,405, and deficiencies of \$952,948 were reported in net assets with donor restrictions. During the year ended June 30, 2019, the Board of Directors appropriated \$325,0000 from underwater endowment funds.

#### **NOTE 9 – COMMITMENTS AND CONTINGENCIES**

The Museum leases certain office equipment under operating lease agreements expiring through December 2025.

The approximate future minimum lease payments for the year ending June 30, 2020, are as follows:

	<u>Equipment</u>
	\$ 16,000
2022	16,000
2023	14,000
2024	14,000
2025	6,000
	\$ 66,000

The rental expenses related to leases were \$19,668 and \$22,594 for the years ended June 30, 2020 and 2019, respectively.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus ("COVID-19") as a pandemic. Subsequent to year-end, the spread of COVID-19 continues around the world which has caused significant disruptions to the global economy and markets. There is considerable uncertainty around the breadth and duration of business disruptions related to COVID-19. The Museum is closely monitoring its operations and is actively working with the clients to minimize the current and future impact of this unprecedented situation. As of the date of issuance of these financial statements, the full impact to the Museum's financial position is not known.

The Museum is a defendant in a legal action that occur throughout the normal business whereby the plaintiff is claiming the Museum was obligated to have used them for the postponed gala held on October 3, 2020. The suit is in its early stages, and management is of the opinion that the ultimate liability, if any will not have a material effect on the Museum's financial statements.

#### **NOTE 10 - CONCENTRATIONS**

Financial instruments that potentially subject the Organization to a concentration of credit risk include cash accounts with various financial institutions that exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limits. As of June 30, 2020 and 2019, the Organization had cash accounts that exceeded the FDIC insurance limits by approximately \$169,000 and \$166,000, respectively.

#### NOTE 11 - SIMPLE IRA PLAN

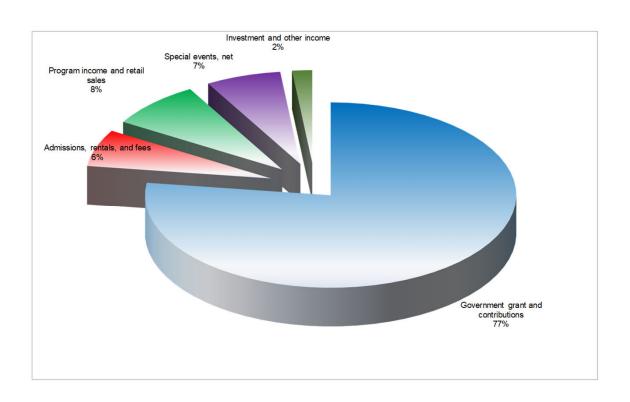
The Organization maintains a SIMPLE IRA plan under section 408(p) of the Internal Revenue Code. The plan covers all employees who are reasonably expected to receive at least \$5,000 in compensation for the calendar year. For each calendar year, the Museum will contribute a matching contribution up to a limit of 3% of the employee's compensation for the calendar year. Pension expense was \$14,112 and \$11,110 for the years ended June 30, 2020 and 2019, respectively.

#### **NOTE 12 - SUBSEQUENT EVENTS**

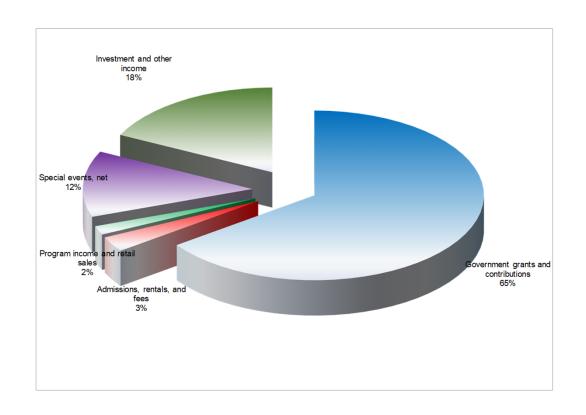
Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the statement of financial position through January 20, 2021, the date the financial statements were available to be issued.



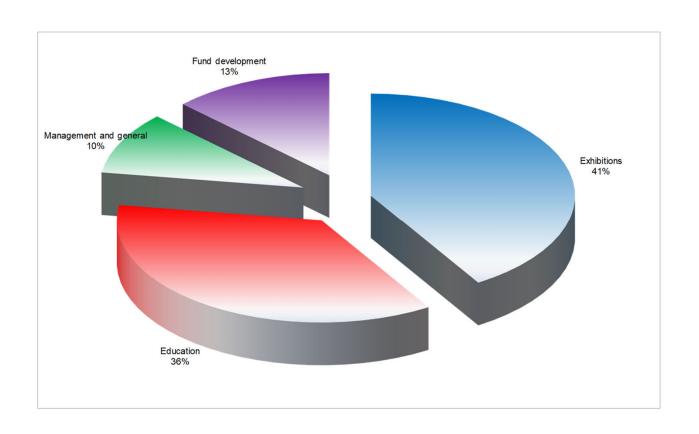
# **Support and Revenue Year Ended June 30, 2020**



# **Support and Revenue Year Ended June 30, 2019**



### Expenses Year Ended June 30, 2020



# Expenses Year Ended June 30, 2019

